

Meeting agenda

Presentation of EcoAct

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Q&A

Reminder of the project (Context and methodology recap)

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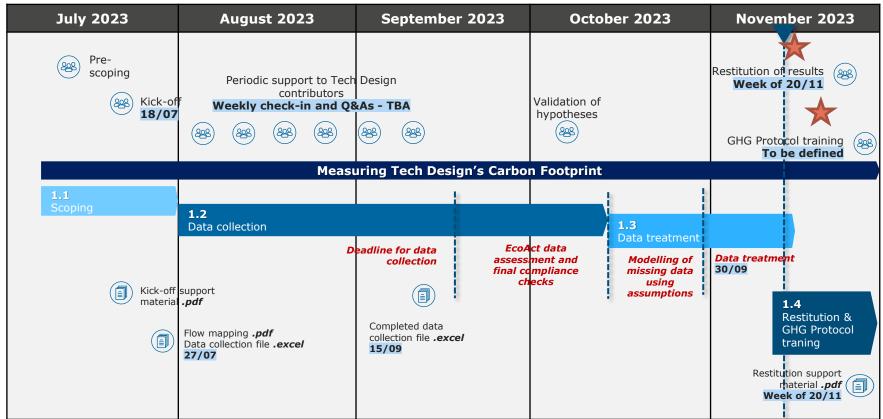
Appendix

Restitution of results

(Global results, benchmarking, focus on hotspots, results by customers and products)

Conclusions and recommendations

Reminder of Mission planning





Goals of this restitution meeting

- ✓ Contextualization of this mission of TechDesign carbon footprint within the global context
- Reminder of methodology & main assumptions
- ✓ Highlight & understand main features of TechDesign carbon footprint through results (Categories & scopes, customer group & brand, main products)
- ✓ Identify main leverages & **recommendations** for next carbon footprint

Presentation of EcoAct

About EcoAct

EcoAct is an international climate consultancy and project developer, helping businesses and organisations succeed in their climate ambitions.

Simplifying the challenges and complexities involved, we work hand-in-hand with our clients to continually reduce their impact on the planet without sacrificing commercial sustainability.



Your sustainability experts Your partners for positive change

Who we are

Montreal, Munich, Milan and Kenya.

We support companies to set robust, science-aligned net-zero strategies and achieve their climate targets. Founded in France in 2005, the company now spans three continents with offices in Paris, London, Barcelona, New York,

With a team of more than 360 international climate experts, EcoAct's core purpose is to lead the way in delivering sustainable business solutions that deliver true value for both climate and client.

What we do

+1.5K

GHG inventories completed since 2015

50+

Climate risks and opportunities assessments

44%

Of clients supported for CDP Disclosure in 2022 received A or A-

The ACTR Model

(Assess & Analyse	Assess your current state and transformation potential
(4)	Commit & Contribute	Commit to transformative action and lead the way
(3)	Transition & Transform	Transition to a low-carbon economy through transformative change
(a)	Reduce & Remove	Reduce your planetary impacts and the risks on your business while removing residual emissions
3	Data-Driven Insight	Unleashing the power of climate data analytics – a catalyst for business transformation and resilience

Our partners

EcoAct is a CDP Gold Partner for science-based targets, a founding member of ICROA, a strategic partner in the implementation of the Gold Standard for the Global Goals and reports to the UN Global Compact.









Reminder of the project

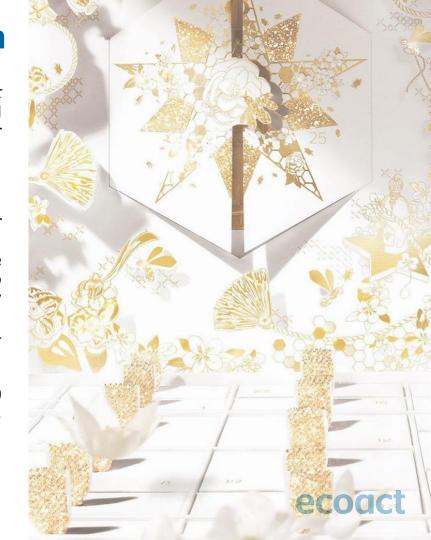
Introduction of Tech Design

- ▶ Tech Design is a company specialized in the *development* and production of bespoke items to accompany and promote products for a host of top-level luxury brands for nearly 20 years.
- ▶ TD has 3 working offices located in different areas:
 - Paris office provides design proposal and service for clients.
 - In 2008, TD established a production monitoring office in **Dongguan**, with over 30 people dedicated to research and control factories, products, and quality control.
 - As demand in the Chinese market is booming, in 2014
 TD opened an office in **Shanghai**.
- ▶ In August 2020, our office in Dongguan obtained SA 8000 and ISO 9001 Certifications. TD is ISO9001, ISO14001, ISO45001 certified.









Motivation of the study

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Background and motivation

Customer engagement

Tech Design was contacted by one of its main customers, the **LVMH Group**, and required to *disclose the Carbon Footprint* related to its company and sales products.



Increasing climate commitments

Several large companies, especially in more regulated markets (like the EU and the US) are taking **strong commitments** to reduce their carbon impact. For example, the **LVMH Group committed to reducing** its Scope 1 and 2 **emissions 50%** by 2026 (vs 2019) and its Scope 3 **emission intensity 55%** per M€ value added by 2030 (vs 2019). *There are several reasons why companies are required to take strong climate action (see next slide)...*



Tackling
emission from
the supply
chain

As most of the emissions are often generated along a company's supply chain, engaging own suppliers to measure and reduce their own emissions is a fundamental pillar of each company's strategy. Meeting your customer expectations is therefore vital to preserve your business and stay competitive.



Risk management

Climate Change as a global threat World Economic Forum's Global Risks Report 2023

Global risks ranked by severity over the short and long term

"Please estimate the likely impact (severity) of the following risks over a 2-year and 10-year period"



On a 10-year time frame, 7 out of the 10 major global risks identified by the WEF are directly or indirectly related to climate-change.



Science Based Targets Initiative

The reference framework for corporate commitment





A HUGE SUCCESS AND COMMITMENT



3600+ companies with validated targets





54% in Europe, 24% in Asia, 15% North America



2500+ companies with commitments to set targets



X10 companies committed in the last 5 years













3 Fundamental pillars of your climate carbon strategy



MEASURE

Assess your current impact in terms of GHG emissions.





SET TARGETS

Commit to emission reduction targets aligned with science.



REDUCE

Take ambitious action to achieve your targets.



Peter Drucker



Methodology recap

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The GHG Protocol

Methodology scope and goal



- ✓ The GHG Protocol is an international method used to measure a company carbon footprint. This methodology facilitates compagnies carbon footprint comparison around the world.
- ✓ This is the only methodology allowed to achieve an SBT trajectory to reduce your greenhouse gas emissions.
- ✓ Organisational perimeter: under the operational control approach, all entities which Tech Design has the power to influence business decisions of (i.e., has operational control on) are included.
- ✓ Operational perimeter: Scopes 1, 2 and 3 (see next slide for further details)
- ✓ **Temporal perimeter:** 1st January to 31st December 2022

GHG Protocol methodology

Organisational perimeter



The offices included in the assessment of the 2022 Carbon Footprint include:

Dongguan office:

NO. 1219-1225, SOHO BUILDING WANDA PLAZA, HOUJIE TOWN DONGGUAN CITY GUANGDONG PROVICE

Shanghai office:

ROOM 209-210 BUILDING 6, NO. 631, JIANGNING ROAD JING'AN DISTRICT, SHANGHAI, CHINA

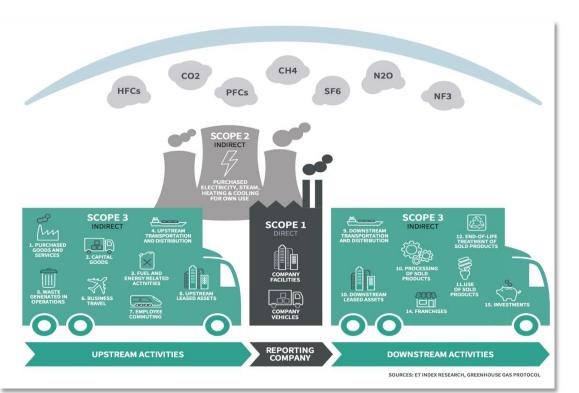
Paris office:

53 RUE DE PARIS
92 100 BOULOGNE-BILLANCOURT, FRANCE



GHG Protocol methodology

Operational perimeter





Overview of GHG Protocol scopes and emissions across the value chain considered to calculate carbon footprints

- **Scope 1:** direct emissions from stationary and mobile facilities owned or controlled by the reporting company.
- Scope 2: indirect emissions associated with the production of electricity, heat or steam imported for the company's activities.
- Scope 3: other emissions indirectly generated by the company's activities that are not accounted for in Scope 2 but are linked to the entire value chain (upstream and downstream).



Summary of EcoAct's approach

Data collection

- Data were collected by Tech Design with respect to the main emission sources:
 - Energy consumption in buildings
 - Fuel consumption by company vehicles
 - Purchased goods and services
 - Transportation and distribution of goods
 - Capital goods
 - Business travel
 - Waste

Data checks

- Completeness and consistency of the data collection file was crosschecked with the comprehensive «order list» shared in advance by Tech Design.
- Based on this, additional amounts of «transportation packaging» were estimated (bubble wrap and cardboard boxes).

Data processing

- Activity data were associated with relevant Emission Factors to calculate GHG emissions of each source, and aggregated by categories.
- Emission Factors were sourced from the following databases:
 - ADEME (French Environmental Agency)
 - IEA (International Energy Agency)
 - EcoAct database
- Checks were made to ensure alignment with LVMH methodology.

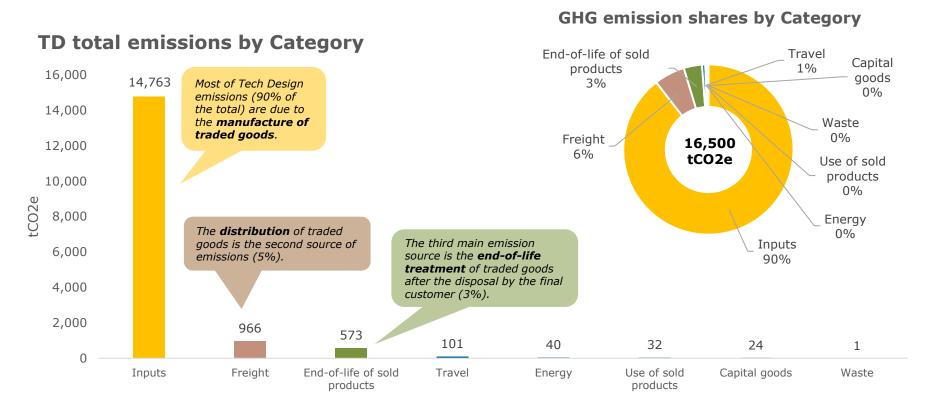


2022 Carbon Footprint - Results

Global Results

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Carbon Footprint 2022 – Global results (Full scope) Emissions by category and Scope



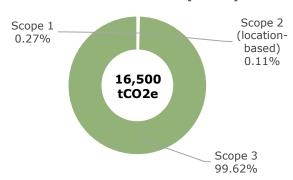


Carbon Footprint 2022 – Global results (Full scope)

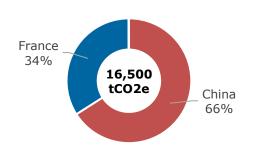
Breakdown by Scope and Scope 3 Category

TOTAL EMISSIONS (tCO2e)	16,500	100%			
BREAKDOWN BY SCOPE:					
Scope 1	44	0.27%			
Scope 2 (location-based)	18	0.11%			
Scope 3 (total)	16,438	99.62%			
BREAKDOWN OF SCOPE 3 BY CATEGORY:					
Cat. 1 - Purchased goods and services	14,763	89.5%			
Purchased goods	14,612				
Finished goods	14,277				
Customer packaging	141				
Transportation packaging	183				
Other goods	12				
Purchased services	151				
Cat. 2 - Capital goods	24	0.1%			
Cat. 3 - Fuel- and energy-related activities	12	0.1%			
Cat. 4 - Upstream transportation and distribution	966	5.8%			
Cat. 5 - Waste	1	0.0%			
Cat. 6 - Business Travel	49	0.3%			
Cat. 7 - Employee commuting	18	0.1%			
Cat. 11 - Use of sold products	32	0.2%			
Cat. 12 - End-of-life of sold products	573	3.5%			
Finished goods	311				
Customer packaging	113				
Transportation packaging	149				

TD GHG emissions by Scope

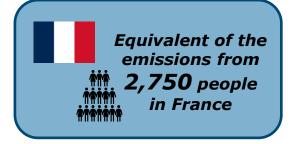


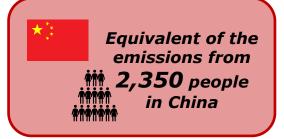
TD GHG emissions by country

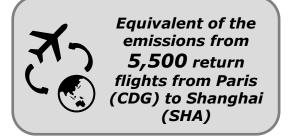




... Some equivalences and KPIs











Emission intensity per turnover: 554 tCO2e/M€



Emission intensity per item sold: 0.84 kgCO2e/unit 29 kgCO2e/kg unit

Benchmarking – Sectoral comparison

Consumer Goods / Consumer Retail emission profile

TOTAL EMISSIONS (tCO2e)	16,500	100%
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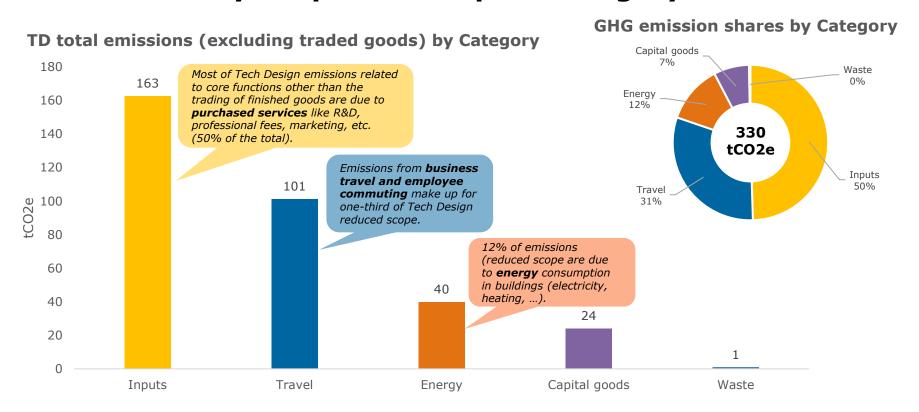
The repartition of Tech Design emissions across Scopes and Categories are aligned with companies in the «Consumer Goods» and «Consumer Retail» sectors.

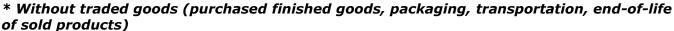
(source: statistics issued from companies reporting to CDP)

The low share of Scope 1 & 2 emission is due to the lack of production facilities. The two most relevant Scope 3 categories are 3.1 and 3.4, whereas the relatively low share of emissions in 3.11 can be explained due to the low volume of products sold that directly consume energy during the use phase.



Carbon Footprint 2022 – Global results (Reduced scope*) **Breakdown by Scope and Scope 3 Category**



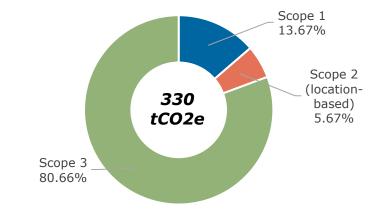




Carbon Footprint 2022 – Global results (Reduced scope*) Breakdown by Scope and Scope 3 Category

TOTAL EMISSIONS (tCO2e)		328.8
BREAKDOWN BY SCOPE:		
Scope 1		43.8
Scope 2 (location-based)		18.2
Scope 3 (total)		266.9
BREAKDOWN OF SCOPE 3 BY CATEGORY:		
Cat. 1 - Purchased goods and services		162.8
	Purchased goods	12.2
	Other goods	12.2
	Purchased services	150.6
Cat. 2 - Capital goods		24.2
Cat. 3 - Fuel- and energy-related activities		12.1
Cat. 5 - Waste		1.0
Cat. 6 - Business Travel		48.7
Cat. 7 - Employee commuting		18.1

TD GHG emissions by Scope





Focus on emission hotspots

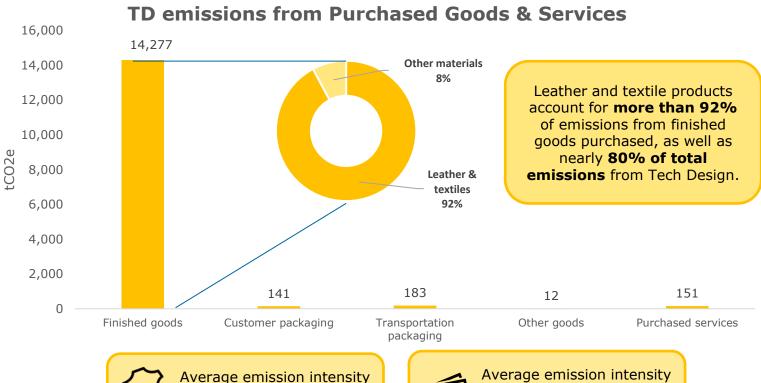
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Focus on Purchased Goods and Services

per materials purchased:

25 kgCO2e/kg

90% of TechDesign Carbon Footprint

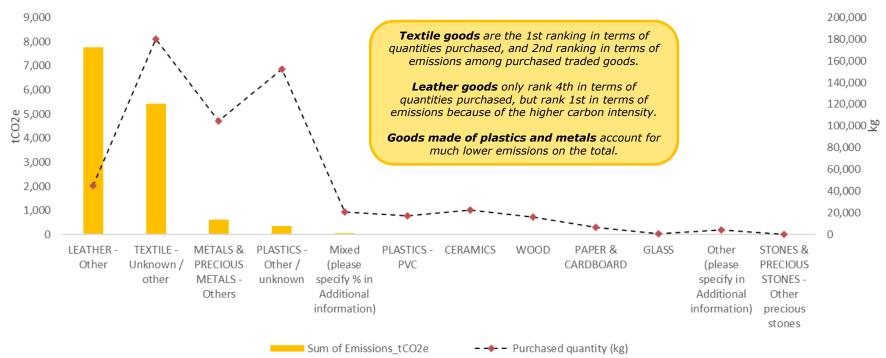






Focus on Purchased Goods and Services Focus on finished goods

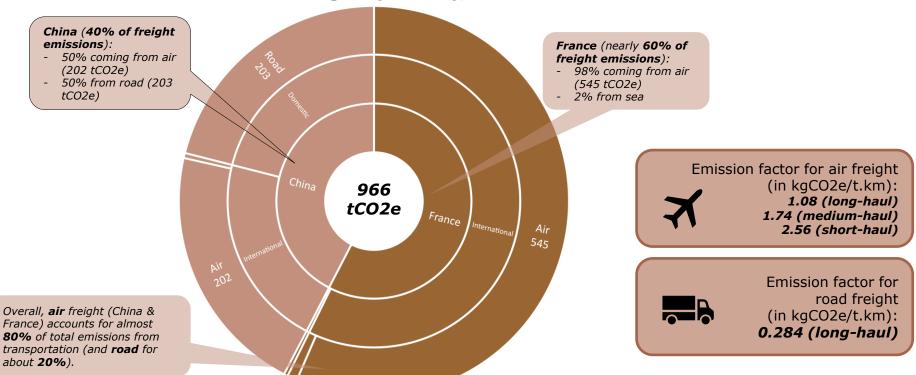
TD GHG emissions from finished goods vs purchased quantities



Focus on Upstream transportation and distribution

6% of TechDesign Carbon Footprint

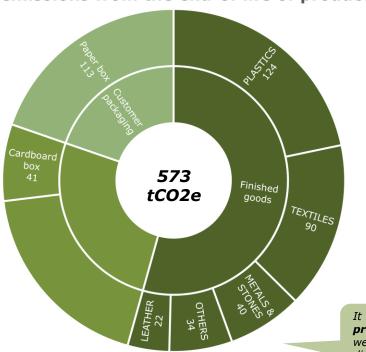
TD GHG emissions from freight by country, destination and mode



Focus on End-of-life of products sold

3% of TechDesign Carbon Footprint

TD GHG emissions from the end-of life of products sold



Emissions from the end-of-life of **products sold** represent **55%** of this category. The following EF were applied:

- Leather and textiles: 0.5 kgCO2e/kg;
- Plastics (average): 0.8 kgCO2e/kg;
- For others, common household waste: 0.4 kgCO2e/kg

Emissions from **packaging** represent **45%** of this category. The following EF were applied:

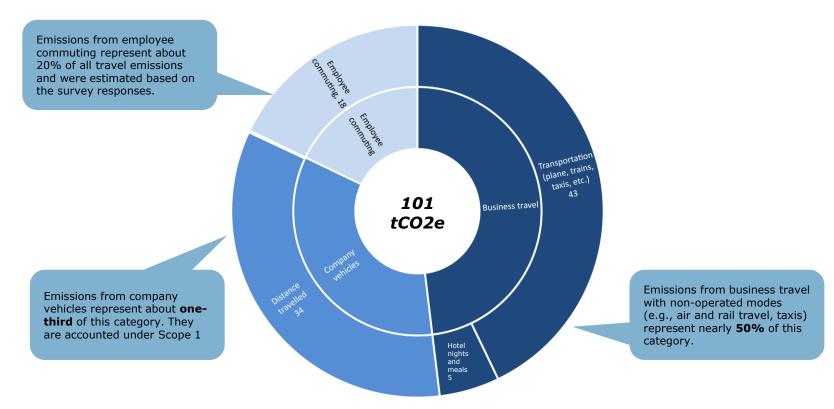
- Paper and cardboard: 0.7 kgCO2e/kg;
 - Plastics (LDPE): 1.9 kgCO2e/kg

It was assumed that **no precious metals and stones**were sold to, and hence
disposed of by, the clients.



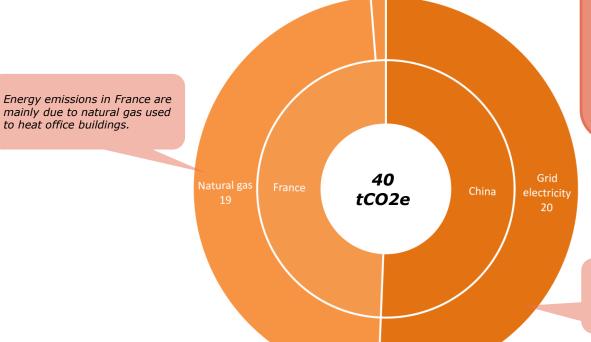
Focus on Travel

1% of TechDesign Carbon Footprint



Focus on Energy

<1% of TechDesign Carbon Footprint

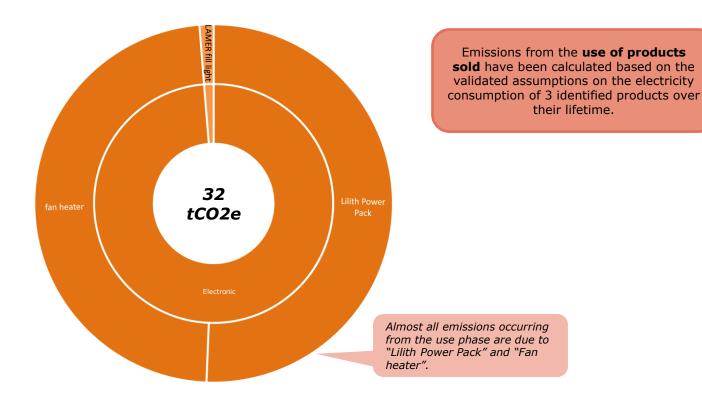


Emissions from purchased electricity have been calculated using the Emission Factors from the International Energy Agency. These include emissions from the generation of electricity as well as upstream emissions (related to the manufacture and distribution of the fuels used to generate electricity, as well as transmission and distribution losses along the grid).

Energy emissions in China are entirely due to purchased electricity in offices.

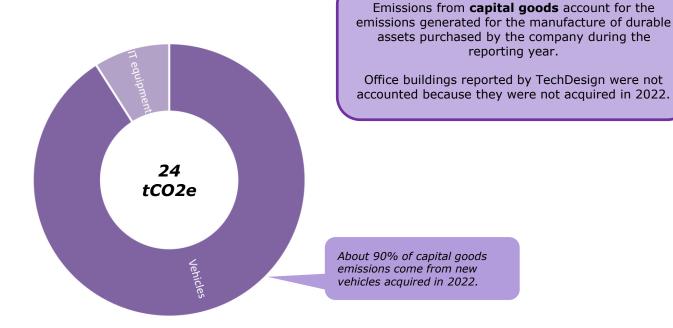
Focus on Use of sold products

<1% of TechDesign Carbon Footprint



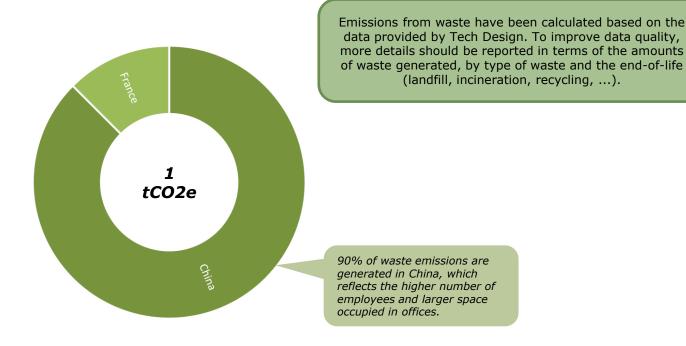
Focus on Capital goods

<1% of TechDesign Carbon Footprint



Focus on Waste

<1% of TechDesign Carbon Footprint





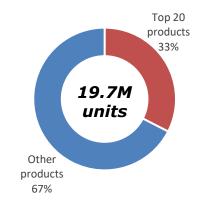
Results by product

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GHG emissions by top 20 products

Top 20 products by emissions	Units sold	% emissions
VALISE(100% COTON) TU 679	9,800	5%
LAMER red and white makeup bag	39,200	5%
LAMER envelope bag	71,000	4%
Descente ski streamer gift box	6,310	4%
XMAS AOG RIBBONS ROLLS 20MM INT22	112,287	4%
Kolon outdoor trolley	9,500	3%
LAMER blue-green gradient makeup pack	20,000	3%
LAMER Green Drawstring Bag (Medium)	2,001,687	3%
EL regular double drawstring bag	3,734,400	3%
SUMMER GIFT JP22	34,974	3%
LM emerald green makeup bag	50,000	2%
SAUVAGE CLEANSER GWP X1 INT23	68,506	2%
BB round cushion bag	8,500	2%
Bobbi Brown notebook set	4,200	2%
BB Shaped Bag	10,230	2%
VALISE(100% Polyurethane) TU 600	1,800	2%
Dior Sauvage towel	22,275	2%
INST 22 XMAS ROLLS RIBBON 50M	158,924	1%
LAMER gilt medium sample pack	20,800	1%
LIERAC INSTIT SMALL POUCH 23	50,000	1%
TOTAL top 20 products	6,434,393	54%
TOTAL with other products	19,782,945	100%

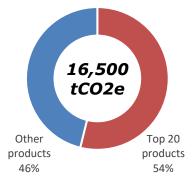
Tech Design sold products



Emissions from **top 20 products sold** account for **54%** of Tech Design total emissions.

If some of these products are always ranked among the «top sellers», it could be worth assessing their Life-Cycle emissions.

Tech Design emissions





Results wrap-up

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Conclusions

Key messages for the 2022 exercise

- ► The **production of Tech Design traded goods** is the main emission source: **90%** of total emissions. This is due to high emission intensity of leather and textile goods.
- ► The transportation of traded goods is the second emission source: 6% of total emissions.
- ▶ The end-of-life of traded goods sold accounts for 3% of total emissions.
- ▶ 3 top Customer Groups (Estee Lauder, LVMH, Chanel) account for 75% of emissions from all customers.
- ▶ 20 top products sold account for 55% of emissions from all traded goods.



Conclusions and recommendations

EcoAct's recommendations

To improve next Carbon Footprints

Purchased goods and services

- Focus on main suppliers of leather and textile goods and try to collect more precise data on their production processes (to be scaled based on Tech Design volumes):
 - Amounts and type of leather and textile purchased
 - Upstream transportation from raw material suppliers to producers
 - Energy used for manufacturing processes

Freight

 Extend the perimeter to downstream transportation from your first customer, e.g., LVMH, to the final customer / end user of the products (e.g., e-commerce?)

Use of sold products

Get better understanding of the use phase of the products sold requiring energy directly or indirectly

End-of-life of sold products

- Map sales to the end customers by geographic area
- Try to get better understanding of the end-of-life of the products sold





2023

2025 & following







Transition &

Transform



Reduce &

Remove

Assess & Analyse

Assess your current state and transformation potential

Commit & Contribute

Commit to transformative action and lead the way

Transition to a low-carbon economy through transformative change

Reduce your planetary impacts and risks to your business while removing residual emissions

- Carbon footprint
- ▶ LCA on main produts
- Reporting CDP, CSRD
- Carbon Management Platform (CMP)
- Digital & cloud footprint
- Biodiversity footprint
- Risk analysis and double materiality

- Defining a Net Zero strategy
- Definition of science-based targets (SBT)
- Action plans and roadmaps
- Awareness, training and communication strategy for your stakeholders

- Climate action plans aligned with planetary boundaries
- Business model transformation strategy
- ▶ Climate risk resilience strategy
- Eco-design of products & services
- **Supplier commitment** and sustainable purchasing

- Carbon offset strategy
- Investment in Nature & Technology based projects
- Development of exclusive projects
- Feasibility studies and project design
- Carbon credit portfolios





EcoAct team

Dedicated to this project



Mission Director Marion Kurdej Knowledge Manager



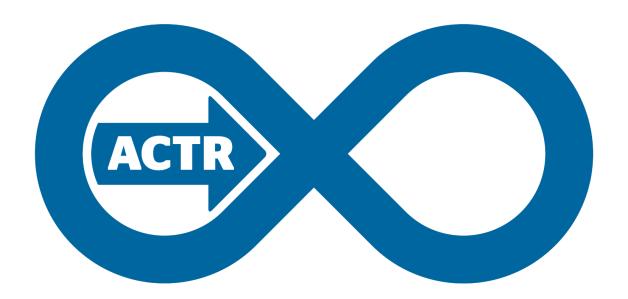
Project Manager Flora Dordé Carbon Finance Manager



Consultant
Mirco Monfardini
Climate-Energy Consultant



Consultant Esther Chen Climate-Energy Consultant



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Appendix



Summary of key hypotheses made by EcoAct – 1

Нур. #	Emission item 1	Emission item 2	Hypothesis type	Description
1	Heating	Natural gas	Activity data	Converted kWh from higher heating value (data source: energy bill) to lower heating value
2	Air conditioning		Activity data	It was confirmed with TD that no leakages from the air conditioning systems occurred in 2022, hence no emissions were associated with that.
3	Finished goods	Material type: leather	Emission Factor	An average emission factor was used for "bovine leather" as no more details were available
4	Finished goods	Material type: pu leather	Emission Factor	Assumed EF is 50% of bovine leather
5	Finished goods		Emission Factor	Composite emission factors have been created based on the % of materials indicated by TechDesign
6	Packaging	Transportation packaging	Calculations	For each item, a unitary packaging weight was estimated based on the observed difference between order list "gross weight" and "net weight". 50% of the weight is assumed to be cardboard boxes, 50% plastic bubble wrap.
7	Purchased services	Employee welfare	Exclusion	Not included because associated emissions are out of scope and highly uncertain
8	Purchased services	Transportation costs	Exclusion	Not included because of double accounting with freight data collected
9	Purchased services	Utilities	Exclusion	Not included because of double accounting with energy, capital goods, waste, etc.
10	Purchased services	Paris data	Exclusion	For Paris Office, it was confirmed with TD that the data provided by China include expenditure for Paris, so data shared later by Paris have not been taken into account.
11	Purchased services		Activity data	Conversion factor accounts for Purchase Power Parity and inflation since 2016

Summary of key hypotheses made by EcoAct – 2

Нур. #	Emission item 1	Emission item 2	Hypothesis type	Description
12	Buildings		Exclusion	Data provided were not accounted because it was specified that the building was not purchased/leased new during the 2022 year.
13	Waste		Activity data	Missing data for Paris were calculated based on the waste/FTE in China.
14	Business travel	Paris data	Exclusion	For Paris Office, it was confirmed with TD that the data provided by China include expenditure for Paris, so data shared later by Paris have not been taken into account.
15	Business travel	Air and land travel	Emission Factor	An Emission Factor was created to account for 50% air travel and 50% land travel (both road and rail), because one aggregated value was provided.
16	Employee commuting		Activity data	The total distance travelled by mode (primary and secondary) was calculated by: - multiplying the one-way commuting distance by the average number of trips in a week (total distance travelled per week) - total distance travelled per week is multiplied by the average number of work weeks (calculated as 249 working days by TD / 365 * 52) - distance is split between primary and secondary mode based on survey answers.
17	Employee commuting		Extrapolation	Based on primary data, emissions are calculated from each transport mode (travelled distance * emission factor in kgCO2e/passenger.km). An average KPI is calculated for emissions in kgCO2e per passenger.km per FTE/year. The KPI is applied to the average distance travelled per FTE/year for the number of non-respondents.
18	Use phase of products sold	Lilth Power Pack	Use phase	Consumption in one year = 100 hours; lifetime = 2 years; power = 25W.
19	Use phase of products sold	LAMER fill light	Use phase	Consumption in one year = 200 hours; lifetime = 3 years; power = 1500W.
20	Use phase of products sold	Fan heater	Use phase	Consumption in one year = 300 hours; lifetime = 2 years; power = 500W.
21	Finished goods		Emission Factor	Assumed the products sold are disposed of by the customers as common, unsorted household waste.

Additional KPIs

Global results	
Emission intensity per employee (with traded goods)	344.2tCO2e/FTE
Emission intensity per employee (without traded goods)	6.9tCO2e/FTE
Emission intensity per <i>unit sold</i>	0.8352kgCO2e/unit
Emission intensity per kg of unit sold	28.99kgCO2e/kg
Emission intensity per <i>turnover</i> (with traded goods)	554.1tCO2e/M€
Emission intensity per <i>turnover</i> (without traded goods)	11.0tCO2e/M€
Energy	
Average emission intensity of electricity	0.278kgCO2e/kWh
Average emission intensity of heating	0.244kgCO2e/kWh LHV
Purchased goods	
Average emission intensity / kg material purchased	25kgCO2e/kg
Average emission intensity / EUR material purchased	466kgCO2e/k€
Travel	
Distance travelled per FTE per year	2,672km/FTE/year
Emission intensity of commuting per FTE	0.4tCO2e/FTE
Emissions by company vehicles / FTE	0.7tCO2e/FTE
Business travel per FTE	1.0tCO2e/FTE
Business travel per € spent	0.736kgCO2e/€
Waste	
Waste produced / employee - Shanghi	0.041t/FTE
Waste produced / employee - Dongguan	0.056t/FTE
Emissions from waste / FTE	0.020tCO2e/FTE